

St. Johns Principal Shopping District and Downtown Development Authority 100 E. State, PO Box 477 – St. Johns, MI – 48879 (989) 224-8944ext. 233

www.DowntownStJohnsMi.com psdcityofsj@gmail.com

BOARD OF DIRECTORS 2021 - 2022

Church

<u>Chairman</u> Tyler Barlage Community Christian

<u>Vice-Chairman</u> Kirk Gartside Custom Embroidery Plus

Secretary-Treasurer
Jason Butler

Jason Butler Butler Financial Group

<u>Directors</u> Ed Brandon Gilroy's Hardware

Bruce DeLong Clinton County Board of Commissioners

Amber Haubert Global Coffee

Erika Hayes Jackson, Jackson & Hayes, PC

Tracy Kossaras Kurt's Appliance

Dave Kudwa City of St. Johns, MI

Nancy McKinley The Castle Residence

Corinne Trimbach Unique Reflections

Craig Smith Main Street Café & Pizza

### COMMITTEES

Marketing
Tyler Barlage-Chair
Jason Butler
Erica Hayes

Events
Kirk Gartside-Chair
Tyler Barlage
Tracy Kossaras
Jason Butler
Corrine Trimbach
Executive, Finance,
Strategic Planning
Tyler Barlage
Kirk Gartside
Bruce Delong

CONTACT INFO Executive Director Heather Hanover Office: 989-224-8944

Dave Kudwa Jason Butler

233 Email: psdcityofsj@ gmail.com AGENDA
Principal Shopping District
Jan 5 ,2022
11: 30 am, At Main Street Cafe

- \* Indicates an attachment
- 1. Call to Order
- 2. Additions to the Agenda
- 3. Approval of the Consent Agenda:
  - A. \*Minutes of meeting dated Dec 1, 2021
    - B. \*Minutes from Executive, Marketing and Event Meetings
    - C. \*City of St Johns monthly financial report through Dec 30, 2021
    - D. \*Director's Report
- 4. Communications
  - A. Update from Dru Mitchell: Clinton County Catalyst.
  - B. Update from Clinton County Chamber of Commerce.
- 5. Old Business
  - A. Holiday Event Recap
- 6. New Business
  - A. City DDA Meeting January 19th at 5pm
  - B. 2022 Meeting Dates
  - C. New Board Member
  - D. New Vice Chair
  - E. New Events Chair/ Events Meeting
  - F. Grants



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Executive, Finance, Strategic Planning Tyler Barlage

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Jason Butler

### **CONTACT INFO**

Executive Director Heather Hanover Office: 989-224-8944 ext. 233 Email: psdcityofsj@ gmail.com

# AGENDA Downtown Development Authority Jan 5, 2022 Immediately After 11:30 PSD Meeting at Main Street Cafe

\* Indicates an attachment

- 1. Call to Order
- 2. Additions to the Agenda
- 3. Approval of the Consent Agenda:
  - A. \*Minutes of meeting dated Dec 1, 2021
  - B. \*City of St Johns monthly financial report through Dec 30,2021
- 4. Communications
- 5. Old Business
  - A. Speaker System
  - B. Match on Main Grant
- 6. New Business
  - A. MCACA Mini Grant
  - B. CRCF Grant
  - C. By-Laws
  - D. Budget

7. Public Comment (please keep to under 3 minutes)



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# **Meeting Minutes Principal Shopping District** Dec 1, 2021

11:30 am, At Main Street Café

Members Present: Tyler Barlage, Bruce Delong, Amber Haubert, Dave Kudwa, Nancy

Other Present: Ruthie Reynold, Tami DeMello, Liz Janetzke, Dave Kirk, Mariah Leiby and

Heather Hanover

McKinley, Tracy Kossaras, Kirk Gartside, Jason Butler and Erica Hayes.

### Secretary-Treasurer Jason Butler

Custom Embroidery Plus

**BOARD OF** 

**Chairman** 

Church

Tyler Barlage Community Christian

Vice-Chairman

**DIRECTORS** 2021 - 2022

**Butler Financial Group** 

### Directors Gilroy's Hardware

Bruce DeLong Clinton County Board of

Commissioners

Amber Haubert Global Coffee

Erika Hayes Jackson. Jackson & Hayes, PC

Tracy Kossaras Kurt's Appliance

Dave Kudwa City of St. Johns. MI

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Marketing Tyler Barlage-Chair Erica Hayes

Events Kirk Gartside-Chair Tyler Barlage Tracy Kossaras Jason Butler Corrine Trimbach Amber Haubert Executive, Finance, Strategic Planning Tyler Barlage Kirk Gartside Bruce Delong

Dave Kudwa Jason Butler

**CONTACT INFO Executive Director** Office: 989-224-8944 Email: psdcityofsj@ gmail.com

- 1. Meeting was called to Order by Chairman Barlage at 11:30 and introductions were made. Tami announced that for her business anniversary she would like to run a "Where's Waldo" event in the downtown, in the spring.
- 2. There were no Additions to the Agenda, Motion to approve the agenda as presented by Kirk Gartside, seconded by Dave Kudwa, motion carried.
- 3. Motion to Approve the Consent Agenda: Jason Butler seconded by Nancy McKinley to approve the consent agenda as presented, motion carried.
  - A. Minutes of meeting dated Nov 3, 2021
  - B. Minutes of the Executive and Events Committee Meetings
  - C. City of St Johns monthly financial report through Nov 24,2021
  - D. Director's Report

### 4. Communications

A. No Communications

### 5. Old Business

- A. WLNS Holiday Promotion: Bruce pointed out that the old logo is in the commercials. Heather will contact WLNS and get it changed. We did get 20 participants but it was hard to find that many.
- B. Roberta from Rotary: Roberta Cocco has offered to make a video of 10 different businesses to help promote the businesses and the Holiday Festival. She ended up with 12 and all the businesses were happy to participate.
- C. Banners: Bruce put the new cables and the Holiday Banner up and it seems to be working great.
- D. Holiday Festival: 50 vendors signed up; Mariah could use some help with set up on Saturday morning. Mariah would like to have half of Railroad Street blocked off because there will be a lot of people walking between the vendors downtown and the activities at the pavilion and the depot. Heather has talked with the Country store about getting wreaths for the pavilion.
- E. Holiday Parade: Kirk will need some help with volunteers at lineup. Jason Butler will follow him around to see what he does. Heather contacted Mike Ziegler to place the switch for the tree lighting. Z92.5 will be doing a live remote and Heather has 9 business lined up to talk on air.

### 6. New Business

A. The City/DDA meeting will be January 19<sup>th</sup>, 5 pm at City Hall, all are invited.

Motion to adjourn PSD meeting by Kirk Gartside, seconded by Amber Haubert, motion carried, meeting adjourned at 12:04 am



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# **Meeting Minutes Downtown Development Authority**

Dec 1, 2021 Main Street Cafe Members Present: Tyler Barlage, Bruce Delong, Amber Haubert, Dave Kudwa, Nancy

McKinley, Jason Butler, Tracy Kossaras, Kirk Gartside and Erica Hayes.

Other Present: Dave Kirk, Tami DeMello, Liz Janetzke, Ruthie Reynolds, Mariah Leiby and Heather Hanover

- 1. Meeting was called to Order by Chairman Barlage at 12:05 pm
- Additions to the Agenda: Motion by Dave Kudwa, seconded by Kirk Gartside to approve the agenda motion carried.
- 3. Motion to Approve the Consent Agenda made by Dave Kudwa seconded by Nancy McKinley to approve the consent agenda as presented, motion carried.
  - A. Minutes of meeting dated Nov 3, 2021
  - B. City of St Johns monthly financial report through Nov 24,2021
  - C. Minutes of the Design Committee Meetings
- 4. Communications

A. None

### 5. Old Business

Speaker System: Willow Labs have been working on the speakers. They are all working and Willow will be at the event to help with the mobile system...

# 6. New Business

- A. MDA Conference: Amber and Heather attended the Conference. Amber reported that she learned a lot and that it was very motivating. She hopes other board members will attend in the future: Amber talked about her work on the Facade improvement grant program and the need to have up dated by laws for our organization.
- B. MCACA Mini Grants: Heather learned at the conference that these grant funds were not used up in our area and a second round is available. The dead line is January 19th. It was discussed to apply for a grant for our Street singer program and possibly some new equipment for our sound system.
- C. Charging Station: While at the MDA conference Heather received an email from Ken Harris about electric car charging stations in the downtown, so she attended a session about these grants. After the conference she contacted our Consumers Energy representation who informed her that all the grants have been distributed for our area but they did allow Heather to fill out a form to be on the waiting list in case more grants become available.
- D. Kirk Gartside is resigning from the board after many years of service, thank you Kirk. Some names to fill his spot were proposed. The vacancy will be announced and hopefully we can send a recommendation to the city council after our January meeting.
- E. Heather's Contract: The contract ends at the end of the calendar year. There was discussing about pay and duties. Motion by Bruce Delong, seconded by Tracy Kossaras to extend Heather's contract for another year with a \$1000 increase in pay. The motion carried 6 to 1.

Corinne Trimbach Unique Reflections

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Erika Hayes Jackson.

Jackson &

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Tracy Kossaras Kurt's Appliance

Dave Kudwa

Nancy McKinley

Directors

Custom Embroidery Plus Secretary-Treasurer

**DIRECTORS** 2021 - 2022

# COMMITTEES

Marketing Tyler Barlage-Chair Erica Hayes

Events Kirk Gartside-Chair Tyler Barlage Tracy Kossaras Jason Butler Corrine Trimbach Amber Haubert Executive, Finance, Strategic Planning Tyler Barlage Kirk Gartside Bruce Delong Dave Kudwa Jason Butler

**CONTACT INFO Executive Director** Office: 989-224-8944 Email: psdcityofsj@ gmail.com

> Motion to adjourn DDA meeting by Bruce Delong, seconded by Dave Kudwa, motion carried, meeting adjourned at 12:29 pm

> > Next Regular Meeting Jan 5, 2021



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# Executive Director Activity for November 2021

- A. Match on Main Program, working with City, MEDC and the 2 applicants
- B. Coordinating Speaker System with Willow AV
- C. Added Agenda to City Website
- D. Posted events and happenings on Downtown and Community Facebook pages
- E. Holiday Market Committee Meetings
- F. Contacting past parade entrants
- G. Distributing parade entry and Holiday Sponsor forms
- H. Decorating Downtown
- I. Events Committee meeting, agenda and minutes
- J. Working with Julie from WLNS on co-op ads.
- K. Went to Rotary Meeting to get help with Holiday Market
- L. Roberta from Rotary will be making short films for our websites
- M. Lined up radio speakers for live remote before parade
- N. Talked with Carrie about having YAC help with Holiday Market
- O. Talked with Depot Committee about being open for Holiday Market
- P. Talked with Mint City Singers
- Q. Executive Committee meeting, minute and agenda
- R. Meet with City about DDA TIF.
- S. Turned in Bills and deposits to the City Treasurer
- T. Attended Chamber Meeting
- U. Attended Group meeting of Nonprofits in St Johns.
- V. Arranged for Portables for Holiday Festival
- W. Confirmed parade with St Nick and bands
- X. Attended Michigan Downtown Association Meeting in Detroit

# City of St. Johns

# **Principal Shopping District**

# BALANCE SHEET For the Fiscal Period July 01, 2021 to June 30, 2022

Cash Due from General Fund Petty Cash Due from Current Tax Due from Funds  TOTAL ASSETS:	\$ \$ \$ \$	40,642.12 - - - - 40,642.12
LIABILITIES AND FUND BALANCE  LIABILITIES  Accounts payable Deferred Revenue Due to General Fund TOTAL LIABILITIES:	\$ \$ \$	- - - -
FUND BALANCE:	_\$	40,642.12
TOTAL LIABILITIES AND FUND BALANCE:	<u>\$</u>	40,642.12

# City of St. Johns

# **Principal Shopping District**

# STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE For the Fiscal Period July 01, 2020 to June 30, 2021

		Budget	D	ecember		YTD Actual	F	/ariance avorable ifavorable)
REVENUES							_	
Special assessments	\$	27,000.00	\$	92.17		31,174.03	\$	4,174.03
Car Shows	\$	2,000.00	\$	-	\$	2,380.00	\$	380.00
Mint Festival	\$	18,000.00	\$	-	\$	22,058.00	\$	4,058.00
Farmer's Market	\$	1,300.00	\$	-	\$	1,351.00	\$	51.00
Corporate Sponsors	\$	4,500.00	\$	-	\$	3,750.00	\$	(750.00)
Santa Parade	\$	3,500.00	\$	2,070.00	\$	4,420.00	\$	920.00
Soap Box Derby	\$	8,000.00	\$	7,500.00	\$	8,000.00	\$	-
Grant Revenue	\$	-	\$	-	\$	-	\$	
Marketing Co-Op	\$	_	\$	1,250.00	\$	3,500.00	\$	3,500.00
Miscellaneous	\$	2,500.00	\$		\$	04.40	\$	(2,500.00)
Interest	_\$	100.00	\$_	4.65	_\$	94.40		(5.60)
TOTAL REVENUES:	\$	66,900.00	\$	10,916.82	\$	76,727.43	\$	9,827.43
EXPENDITURES								
Postage	\$	100.00	\$	-	\$	-	\$	100.00
Marketing Incentives	\$	5,500.00	\$	330.00	\$	11,615.48	\$	(6,115.48)
Farmer's Market	\$	1,000.00	\$		\$	800.00	\$	200.00
Car Shows	\$	2,000.00	\$	-	\$	1,606.24	\$	393.76
Mint Festival	\$	12,000.00	\$	-	\$	12,214.98	\$	(214.98)
Fall Festival	\$	<u>-</u>	\$	-	\$	590.00	\$	(590.00)
Santa Parade	\$	6,500.00	\$	2,780.00	\$	4,095.00	\$	2,405.00
Soap Box Derby	\$	8,000.00	\$	1,360.92	\$	1,360.92	\$	6,639.08
Ball Drop	\$	1,000.00	\$	-	\$	_	\$	1,000.00
Contracted services (Administration)	\$	18,900.00	\$	1,500.00	\$		\$	9,900.00
Downtown Improvement	\$	10,000.00	\$	1,354.00	\$		\$	4,803.02
Audit Fees	\$	410.00	\$	, -	\$		\$	410.00
Monthly & Long Distance Service	\$	300.00	\$	23.18	\$		\$	184.82
Administration Charges	\$	2,583.00	\$	_	\$		\$	1,265.50
Website	\$	200.00	\$	-	\$		\$	200.00
Office Supplies	\$	79.00	\$	<del></del>	\$		\$	79.00
MEDC Grant	\$	-	\$	-	\$		\$	-
DMB Event Costs	\$	-	\$	-	\$		\$	(1,040.00)
Miscellaneous	\$	5,921.00	\$	-	\$	1,506.42	\$	4,414.58
TOTAL EXPENDITURES:	<u>\$</u>	74,493.00	\$	7,348.10	\$	50,458.70	_\$_	24,034.30
EXCESS OF REVENUES								
OVER (UNDER) EXPENDITURES:		(7,593.00)		3,568.72	\$	26,268.73	\$	33,861.73
Fund balance, beginning of year	\$	14,373.39			\$	14,373.39		
Fund balance, end of period	\$	6,780.39			\$	40,642.12		

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# BALANCE SHEET FOR CITY OF ST. JOHNS Period Ending 12/31/2021

Page:

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Fund 681 PRINCIPAL SHOPPING DISTRICT

GL Number	Description	Balance	
*** Assets **	*		
681-000-002.000 681-000-002.007	CASH - IMM/PRI ACCT 1289 DEBIT CARD-CASH	40,665.91 (23.79)	
Total	Assets	40,642.12	
*** Liabiliti	es ***		
Total	Liabilities	0.00	
*** Fund Bala	nce ***		
681-000-390.000	Fund Balance	14,373.39	
Total	Fund Balance	14,373.39	
Beginn	ning Fund Balance	14,373.39	
Ending	Revenues VS Expenditures Fund Balance Liabilities And Fund Balance	26,268.73 40,642.12 40,642.12	

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GL ACTIV FROM 681 TRANSACTIONS FROM 12/01/2021 TO 12/31/2021

YTIV	REPORT E	FOR C	CITY	OF	ST.	JOHNS	Page:
1-00	0-544.00	5 TO	681-	-17	3-95	6.017	

1/2

Credits Balance Debits Reference # Date JNL Туре Description Fund 681 PRINCIPAL SHOPPING DISTRICT BEG. BALANCE (89.75)681-000-665,000 INTEREST EARNED/INVESTMENTS 12/01/2021 13292 4.65 (94.40) 12/15/2021 GJ JΕ RECORD TAX REVENUES 0.00 (94.40)12/31/2021 681-000-665.000 END BALANCE 4.65 BEG. BALANCE (1.351.00) 12/01/2021 681-000-671.007 FARMERS' MARKET 0.00 (1,351.00)END BALANCE 0.00 681-000-671.007 12/31/2021 BEG. BALANCE (2.380.00)12/01/2021 681-000-671.010 CAR SHOWS 0.00 (2,380.00) 12/31/2021 681-000-671.010 END BALANCE 0.00 BEG. BALANCE (22.058.00)12/01/2021 681-000-671.018 MINT FESTIVAL 0.00 END BALANCE 0.00 (22,058.00) 12/31/2021 681-000-671.018 (2.350.00)12/01/2021 681-000-671.024 SANTA PARADE BEG. BALANCE PRINCIPAL SHOPPING DISTRICT 12/01/20 1,320.00 (3,670.00)12/01/2021 RCPT CR PRINCIPAL SHOPPING DISTRICT 12/27/20 12/27/2021 750.00 (4.420.00)CR RCPT END BALANCE 0.00 2,070.00 (4,420.00)12/31/2021 681-000-671.024 (500.00)BEG. BALANCE 681-000-671.026 SOAP BOX DERBY 12/01/2021 7,500.00 (8,000.00)12/01/2021 CR RCPT PRINCIPAL SHOPPING DISTRICT 12/01/20 (8,000.00)12/31/2021 681-000-671.026 END BALANCE 0.00 7,500.00 (2,250.00)BEG. BALANCE 12/01/2021 681-000-671.031 MARKETING CO-OP PRINCIPAL SHOPPING DISTRICT 12/20/20 1,250.00 (3,500.00)12/20/2021 RCPT CR 1,250.00 (3,500.00)END BALANCE 0.00 681-000-671.031 12/31/2021 (31,081.86)BEG. BALANCE 12/01/2021 681-000-672.006 DOWNTOWN BUSINESS DISTRICT 92.17 RECORD TAX REVENUES 13292 (31, 174.03)12/15/2021 GJ JΕ (31, 174.03)681-000-672.006 END BALANCE 0.00 92.17 12/31/2021 (3,750.00)BEG. BALANCE 12/01/2021 681-000-675,005 CORPORATE SPONSORS 0.00 (3,750.00)0.00 12/31/2021 681-000-675.005 END BALANCE 12/01/2021 681-173-751.000 DMB EVENT COSTS BEG. BALANCE 1,040.00 0.00 1,040.00 END BALANCE 0.00 681-173-751,000 12/31/2021 800.00 BEG. BALANCE 12/01/2021 681-173-751.001 FARMERS' MARKET END BALANCE 0.00 0.00 800.00 12/31/2021 681-173-751.001 BEG. BALANCE 1,606.24 681-173-751.002 CAR SHOWS 12/01/2021 END BALANCE 0.00 0.00 1,606.24 681-173-751,002 12/31/2021 12,214,98 BEG. BALANCE 12/01/2021 681-173-751.003 MINT FESTIVAL END BALANCE 0.00 0.00 12,214,98 12/31/2021 681-173-751,003 BEG. BALANCE 315.00 681-173-751.007 SANTA PARADE 12/01/2021 12/09/2021 200.00 515.00 SANTA PARADE 2021; SJ REDWINGS BAND 12/02/2021 AP INV 12/09/2021 200.00 715.00 ΑP SANTA PARADE 2021; MARCHING BAND 12/02/2021 INV 200.00 915.00 12/09/2021 12/02/2021 AΡ INV SANTA PARADE 2021; MARCHING BAND 12/01/2021 100.00 1,015.00 12/02/2021 ΑР INV SANTA PARADE 2021; ST NICK 1,200.00 2,215.00 18670 12/02/2021 ΑP INV POLES BANNERS 2,575.00 MAGNETIC PARADE SIGNS 18672 360.00 12/02/2021 ΑP INV 2,785.00 210.00 YARD SIGNS FOR HOLIDAY MARKET 18646 12/02/2021 APINV 900.00 3,685.00 CROSS STREET BANNER 18671 12/02/2021 ΑP TNV 410.00 4,095.00 567008 12/22/2021 INV PORTABLE TOILET RENTAL AP 0.00 END BALANCE 3,780.00 4,095.00 681-173-751,007 12/31/2021 BEG. BALANCE 0.00 681-173-751.008 SOAP BOX DERBY 12/01/2021 733.00 12/21/2021 ΑP INV BLEACHER RENTALS DOWN PYMNT; SOAP BO 11/04/2021 733.00 12/21/2021 INV RENTALS; 50% PYMNT - SOAP BOX DERBY 21676 627.92 1,360,92 AP 681-173-751.008 END BALANCE 1,360.92 0.00 1,360.92 12/31/2021 BEG. BALANCE 590.00 681-173-751.010 FALL FESTIVAL 12/01/2021 END BALANCE 0.00 0.00 590.00 12/31/2021 681-173-751,010 1,317,50 12/01/2021 681-173-804.000 ADMINISTRATION CHARGES BEG. BALANCE END BALANCE 0.00 0.00 1,317.50 12/31/2021 681-173-804.000

12/29/2021 05:04 PM User: KKINDE DB: City Of St Johns GL ACTIVITY REPORT FOR CITY OF ST. JOHNS FROM 681-000-544.005 TO 681-173-956.017 TRANSACTIONS FROM 12/01/2021 TO 12/31/2021 Page: 2/2

Date	JNL	Туре	Description	Reference #	Debits	Credits	Balance
12/01/2021			681-173-818.000 CONTRACTUAL SERVICES		BEG, BALANCE		7,500.00
	AΡ	INV	EXECUTIVE DIRECTOR PAYROLL; 12/2021	DEC2021	1,500.00		9,000.00
12/31/2021	***	2111	681-173-818.000	END BALANCE	1,500.00	0.00	9,000.00
12/01/2021			681-173-818.040 DOWNTOWN IMPROVEMENT		BEG. BALANCE		3,842.98
12/17/2021	AP	INV	CORN SHOCKS, FRAZIER BUNDLE, CONCOLO	12/09/2021	1,354.00		5,196.98
12/31/2021			681-173-818.040	END BALANCE	1,354.00	0.00	5,196.98
12/01/2021			681-173-853.004 MONTHLY & LONG DISTA	NCE SERV	BEG. BALANCE		92.00
12/09/2021	AP	INV	TELEPHONE SERVICE - 12/2021	12/10/2021	23.18		115.18
12/31/2021			681-173-853.004	END BALANCE	23.18	0.00	115.18
12/01/2021			681-173-870.001 MARKETING INCENTIVE		BEG. BALANCE		11,285.48
12/17/2021	AP	INV	RADIO ADVERTISING	11N0019890	330.00		11,615.48
12/31/2021			681-173-870.001	END BALANCE	330.00	0.00	11,615.48
12/01/2021			681-173-956.000 MISCELLANEOUS		BEG. BALANCE		1,506.42
12/31/2021			681-173-956.000	END BALANCE	0.00	0.00	1,506.42

07/01/2021

07/22/2021 AP

INV

681-173-751.003 MINT FESTIVAL

WINGIT PERFORMANCE @ MINT FEST/TENT

GL ACTIVITY REPORT FOR CITY OF ST. JOHNS FROM 681-000-544.005 TO 681-173-956.017

User: KKINDE DB: City Of St Johns TRANSACTIONS FROM 07/01/2021 TO 12/31/2021 Credits Balance JNL Type Description Reference # Debits Fund 681 PRINCIPAL SHOPPING DISTRICT 0.00 681-000-665.000 INTEREST EARNED/INVESTMENTS BEG. BALANCE 07/01/2021 27.68 (27.68)13083 09/15/2021 RECORD TAX REVENUES JE 14.09 (41.77) RECORD TAX REVENUES 13154 09/28/2021 JΕ 31.46 (73.23)10/15/2021 RECORD TAX REVENUES 13200 GJ JE 10.87 (84.10)10/31/2021 JE RECORD TAX REVENUES 13238 (89.75)11/15/2021 5.65 RECORD TAX REVENUES 13260 GJ JE 4.65 (94.40)RECORD TAX REVENUES 13292 12/15/2021 0.00 94.40 (94,40) 681-000-665.000 END BALANCE 12/31/2021 BEG. BALANCE 0.00 07/01/2021 681-000-671.007 FARMERS' MARKET 856,00 (856.00) PRINCIPAL SHOPPING DISTRICT 09/10/20 09/10/2021 CR RCPT PRINCIPAL SHOPPING DISTRICT 11/03/20 495.00 (1,351.00)11/03/2021 CR RCPT END BALANCE 0.00 1.351.00 (1,351.00)681-000-671.007 12/31/2021 0.00 BEG. BALANCE 07/01/2021 681-000-671.010 CAR SHOWS 2,380.00 (2,380.00)PRINCIPAL SHOPPING DISTRICT 08/25/20 08/25/2021 CR 681-000-671.010 END BALANCE 0.00 2,380.00 (2,380.00) 12/31/2021 681-000-671.018 MINT FESTIVAL BEG, BALANCE 0.00 07/01/2021 20,758.00 (20,758.00)08/25/2021 CR RCPT PRINCIPAL SHOPPING DISTRICT 08/25/20 1,300.00 (22,058.00)08/25/2021 RCPT PRINCIPAL SHOPPING DISTRICT 08/25/20 CR 22,058.00 (22,058.00)0.00 END BALANCE 12/31/2021 681-000-671.018 BEG, BALANCE 0.00 07/01/2021 681-000-671,024 SANTA PARADE PRINCIPAL SHOPPING DISTRICT 11/15/20 2,350.00 (2,350.00)RCPT 11/15/2021 CR PRINCIPAL SHOPPING DISTRICT 12/01/20 1,320.00 (3,670.00)RCPT 12/01/2021 CR PRINCIPAL SHOPPING DISTRICT 12/27/20 750.00 (4,420.00) 12/27/2021 CR RCPT 681-000-671.024 END BALANCE 0.00 4,420.00 (4,420.00)12/31/2021 0.00 BEG. BALANCE 07/01/2021 681-000-671.026 SOAP BOX DERBY (500.00) 500.00 09/23/2021 CR RCPT PRINCIPAL SHOPPING DISTRICT 09/23/20 (8,000.00) 7,500.00 PRINCIPAL SHOPPING DISTRICT 12/01/20 12/01/2021 CR RCPT 681-000-671.026 END BALANCE 0.008.000.00 (8,000.00)12/31/2021 0.00 BEG. BALANCE 681-000-671.031 MARKETING CO-OP 07/01/2021 (2,250.00) 2,250.00 PRINCIPAL SHOPPING DISTRICT 11/15/20 11/15/2021 CR RCPT PRINCIPAL SHOPPING DISTRICT 12/20/20 1,250.00 (3,500.00)12/20/2021 CR RCPT (3,500.00) 0.00 3,500.00 12/31/2021 681-000-671.031 END BALANCE 681-000-672.006 DOWNTOWN BUSINESS DISTRICT BEG. BALANCE 0.00 07/01/2021 12942 5,734.21 (5,734.21)RECORD TAX REVENUES 07/15/2021 JE GJ RECORD TAX REVENUES 7,500.00 (13, 234.21)12950 07/29/2021 GJ JE RECORD TAX REVENUES 12977 11,050.00 (24, 284.21)JE 08/15/2021 GJ 3,182.83 RECORD TAX REVENUES (27,467.04) 13050 JE 08/31/2021 GJ 1,374.03 (28,841.07)09/15/2021 JE. RECORD TAX REVENUES 13083 GJ RECORD TAX REVENUES 700.00 (29,541.07)09/28/2021 JE 13154 GJ RECORD TAX REVENUES 13200 1,040.10 (30,581.17)10/15/2021 JΕ GJ RECORD TAX REVENUES 13238 359.90 (30,941.07)JE 10/31/2021 GJ 140.79 (31,081.86)RECORD TAX REVENUES 13260 11/15/2021 GJ JΕ RECORD TAX REVENUES 92.17 13292 (31, 174.03)ďΕ 12/15/2021 GJ END BALANCE 0.00 31,174.03 (31,174.03)681-000-672.006 12/31/2021 BEG, BALANCE 681-000-675.005 CORPORATE SPONSORS 07/01/2021 (1,000.00)1,000.00 RCPT PRINCIPAL SHOPPING DISTRICT 07/26/20 07/26/2021 CR (2,000.00) RCPT PRINCIPAL SHOPPING DISTRICT 08/05/20 1,000.00 08/05/2021 CR (2,500.00) (3,750.00) 500.00 PRINCIPAL SHOPPING DISTRICT 08/12/20 08/12/2021 CR RCPT 1,250.00 PRINCIPAL SHOPPING DISTRICT 10/28/20 10/28/2021 CR RCPT 0.00 3.750.00 (3,750.00)END BALANCE 12/31/2021 681-000-675.005 BEG, BALANCE 0.00 07/01/2021 681-173-751.000 DMB EVENT COSTS 150.00 150.00 FRIENDLY FRIDAY SINGER 07/06/2021 07/07/2021 TNV AP 08/25/2021 290,00 440.00 08/18/2021 AΡ TNV MINT CITY CLASSIC: BARLAGE 150,00 590.00 INV FRIENDLY FRIDAY SINGER 08/11/2021 08/18/2021 ΑP FRIENDLY FRIDAY SINGER; 09/17/21 09/08/2021 150.00 740.00 INV 09/09/2021 ΑP FRIENDLY FRIDAY SINGER; 09/30/2021 09/22/2021 150.00 890.00 09/23/2021 INV AΡ 150.00 1,040.00 FRIENDLY FRIDAY SINGER; 10/14/21 10/13/2021 INV 10/13/2021 AP 681-173-751.000 END BALANCE 1,040.00 0.00 1,040.00 12/31/2021 0.00 BEG. BALANCE 681-173-751.001 FARMERS' MARKET 07/01/2021 800.00 09/22/2021 800.00 09/23/2021 AP INV MARKETING INCENTIVE; FARMERS' MARKET 0.00 800.00 681-173-751.001 END BALANCE 800.00 12/31/2021 681-173-751.002 CAR SHOWS BEG. BALANCE 0.00 07/01/2021 100.00 08/03/2021 100.00 LIVE REMOTE ANNOUNCER Z92.5 @ CAR SH 08/04/2021 AP TNV CAR SHOW CASH PRIZES; 2021 350.00 08/09/2021 250.00 TNV 08/09/2021 AP TSHIRTS; CUSTOM DASH BOARD/AWARD PLA 29955 1,582.00 1,232.00 09/23/2021 AP TNV 24.24 10/19/2021 1,606.24 REIMBURSE; POSTAGE CAR SHOW PLAQUES 10/20/2021 AΡ TNV 1,606.24 0.00 1,606.24 END BALANCE 681-173-751,002 12/31/2021

BEG. BALANCE

1.000.00

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GL ACTIVITY REPORT FOR CITY OF ST. JOHNS FROM 681-000-544.005 TO 681-173-956.017 TRANSACTIONS FROM 07/01/2021 TO 12/31/2021 Reference #

Credits Balance Debits Date TNL Type Description (Continued) 681-173-751.003 MINT FESTIVAL MIRANDA & M80'S PERF @ MINT FEST/TEN
STARTING PETTY CASH; CAR SHOW & BEV 07/21/2021 1,200.00 2,200.00 07/22/2021 AP INV 1,300.00 3,500.00 08/10/2021 08/03/2021 ΑP INV W-852596 8,340.90 11,840.90 BEER & WINE FOR MINT FESTIVAL 2021 08/12/2021 INV 8,340.90 3,500.00 W-852596 08/18/2021 AP VOID Void Invoice W-852596 02-04-0156 3,323.65 6,823.65 W-853959 08/18/2021 AP BEER/WINE FOR MINT FEST TENT 2021 7,157.95 334.30 BEER TENT SUPPLIES 344197 08/18/2021 AP INV SALES TAX RETURN FOR SPECIAL EVENTS 08/13-08/14 2021 REIMBURSE; SPECIAL LIQUOR LICENSE FO 08/25/2021 8,018.78 860.83 08/18/2021 AP TNV 100.00 8,118.78 08/27/2021 AP INV 3,323.65 11,442.43 BEER/WINE FOR MINT FEST TENT 2021 W-853959 08/31/2021 AP INV 3,323.65 8,118.78 W-853959 Void Invoice W-853959 02-04-0156 08/31/2021 ΑP VOID 1,050.00 9,168.78 09/01/2021 ADVERTISING; MINT FEST 2021 09/08/2021 AP INV 3,046.20 12,214.98 PORTABLE TOILET RENTAL 565571 09/08/2021 AP INV END BALANCE 11,664.55 12,214.98 23,879.53 681-173-751.003 12/31/2021 0.00 681-173-751.007 SANTA PARADE BEG. BALANCE 07/01/2021 315.00 315.00 44816 CHRISTMAS BROCHURES/FLYERS 11/17/2021 AP INV SANTA PARADE 2021; SJ REDWINGS BAND SANTA PARADE 2021; MARCHING BAND 12/09/2021 515.00 200.00 12/02/2021 AP TNV 715.00 12/09/2021 200,00 12/02/2021 AP INV SANTA PARADE 2021; MARCHING BAND SANTA PARADE 2021; ST NICK 200.00 915.00 12/09/2021 12/02/2021 AP INV 1,015.00 12/01/2021 100.00 12/02/2021 AP INV 2,215.00 18670 1,200.00 POLES BANNERS 12/02/2021 AP INV 18672 360.00 2,575.00 MAGNETIC PARADE SIGNS 12/02/2021 AP TNV 2,785.00 YARD SIGNS FOR HOLIDAY MARKET 18646 210,00 ΑP 12/02/2021 INV 18671 900.00 3,685.00 CROSS STREET BANNER 12/02/2021 ΑP TNV 567008 410.00 4,095.00 PORTABLE TOILET RENTAL 12/22/2021 AP INV 0.00 4,095.00 END BALANCE 4,095.00 12/31/2021 681-173-751,007 0.00 BEG. BALANCE 07/01/2021 681-173-751.008 SOAP BOX DERBY 733.00 733.00 12/21/2021 TNV BLEACHER RENTALS DOWN PYMNT; SOAP BO 11/04/2021 AP 1,360.92 RENTALS; 50% PYMNT - SOAP BOX DERBY 21676 627.92 INV 12/21/2021 AP END BALANCE 1,360.92 0.00 1,360.92 681-173-751.008 12/31/2021 BEG. BALANCE 0.00 07/01/2021 681-173-751.010 FALL FESTIVAL 590.00 590.00 PORTABLE UNITS 565932 09/23/2021 AP INV 0.00 590.00 END BALANCE 590.00 12/31/2021 681-173-751.010 0.00 681-173-804.000 ADMINISTRATION CHARGES BEG. BALANCE 07/01/2021 658.75 RECORD QTRLY ADMIN CHARGES 12947 658.75 07/01/2021 GJ JE. RECORD QTRLY ADMIN CHARGES 1,317.50 13214 658.75 10/01/2021 GJ JΕ END BALANCE 1,317.50 0.00 1,317.50 681-173-804.000 12/31/2021 0.00 BEG. BALANCE 681-173-818.000 CONTRACTUAL SERVICES 07/01/2021 1,500.00 1,500.00 EXECUTIVE DIRECTOR PAYROLL; 07/2021 TNV JUL2021 07/14/2021 AP 3,000.00 INV EXECUTIVE DIRECTOR PAYROLL; 08/2021 AUG2021 1,500.00 08/09/2021 ΑP 4,500.00 EXECUTIVE DIRECTOR PAYROLL; 09/2021 SEP2021 1,500.00 INV 09/15/2021 AP 6,000.00 EXECUTIVE DIRECTOR PAYROLL; 10/2021 EXECUTIVE DIRECTOR PAYROLL; 11/30/20 OCT2021 1,500.00 10/11/2021 AΡ INV 7,500.00 NOV2021 1,500.00 AP INV 11/09/2021 EXECUTIVE DIRECTOR PAYROLL; 12/2021 9,000.00 DEC2021 1,500.00 12/17/2021 AP INV 0.00 9,000.00 END BALANCE 9,000.00 681-173-818.000 12/31/2021 0.00 BEG. BALANCE 681-173-818.040 DOWNTOWN IMPROVEMENT 07/01/2021 6114 2,000.00 9-ELECTRIC LIGHT POLE REPLACEMENT IN 9-ELECTRIC LIGHT POLE REPLACEMENT IN 2,000.00 09/22/2021 INV 2,735.98 735.98 6114 INV 09/22/2021 AP REIMBURSE; DECORATIONS FOR LIGHT PAR CORN SHOCKS, FRAZIER BUNDLE, CONCOLO 300253222 1,107.00 3,842.98 INV 11/17/2021 AP 12/09/2021 1,354.00 5,196.98 12/17/2021 INV 0.00 END BALANCE 5,196.98 5.196.98 681-173-818.040 12/31/2021 0.00 BEG. BALANCE 681-173-853.004 MONTHLY & LONG DISTANCE SERV 07/01/2021 TELEPHONE SERVICE - 08/2021 TELEPHONE SERVICE - 09/2021 23,00 08/04/2021 TNV 08/10/2021 23.00 AP 46.00 09/10/2021 23.00 INV 09/13/2021 AP 69.00 10/10/2021 23.00 TELEPHONE SERVICE - 11/2021 TELEPHONE SERVICE - 12/2021 681-173-853 004 TELEPHONE SERVICE - 09/2021 TNV 10/11/2021 ΑP 11/10/2021 23.00 92,00 TNV 11/15/2021 AP 23.18 115.18 12/10/2021 TNV 12/09/2021 AP 0.00 115,18 115.18 END BALANCE 12/31/2021 681-173-870.001 MARKETING INCENTIVE MARKETING INCENTIVE; FARMERS' MARKET 0.00 BEG. BALANCE 07/01/2021 1,095.48 09/22/2021 1,095.48 09/23/2021 INV ΑP 100.00 1,195.48 ADVERTISING; WEB PREROLL/POSTROLL CP 3070464-4 10/14/2021 ΑP INV 1,000.00 3269123 2,195.48 MARKETING; 2021 BUY LOCAL 11/15/2021 INV 210.00 2,405.48 MARKETING; ADORN MINT/SJ BREWERY COO 3268352 11/15/2021 INV 2,475.48 3268343 70.00 MARKETING; ADORNMINT/SJ BREWERY 11/15/2021 AP INV 2,545.48 MARKETING; ALLABY & BREW/RED WING BA 70.00 3268394 11/15/2021 INV MARKETING; BUTLER FINANCIAL/KURT APP 70.00 2,615.48 3249952 11/15/2021 INV 70.00 2,685,48 MARKETING; COURHOUSE CUTS/SWANY'S CO 3249954 11/15/2021 INV 2,755.48 70.00 3268368 11/15/2021 AΡ INV MARKETING: DIVERSIFIED/FAB 5 WHIM DE 70.00 2,825.48 MARKETING; MINT DOOR/OH MI ORGANIC 3242083 INV 11/15/2021 2,895.48 70.00 MARKETING; SJ INTERNAL MED/SIMPLIFIE 3268363 11/15/2021 INV ΑP 2,965.48 MARKETING; PKSA KARATE 3268369 70.00 11/15/2021 INV 3,035.48 MARKETING; BOOK EXCHANGE/SPORTS STOP 3268366 70.00 INV 11/15/2021 AP MARKETING; BRUNOS BAR/INKCRAFT STUDI MARKETING; ALLABY & BREW/REDWING BAR 70.00 3,105.48 INV 3249455 11/15/2021 3242092 210.00 3,315.48 INV 11/15/2021 AΡ MARKETING; BOOK EXCHANGE/SPORTS STOP 3,525.48 210.00 3268354 11/15/2021 INV AP 3,735.48 3249963 210.00 MARKETING; BRUNOS BAR/INKCRAFT COOP 11/15/2021 AP INV 3,945.48 3268359 210.00 MARKETING; BUTLER FINANCIAL/KURT APP 11/15/2021 AP TNV

GL ACTIVITY REPORT FOR CITY OF ST. JOHNS FROM 681-000-544.005 TO 681-173-956.017 TRANSACTIONS FROM 07/01/2021 TO 12/31/2021 Page:

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Date	JNL	Туре	Description	Reference #	Debits	Credits	Balance
			681-173-870,001 MARKETING INCENT	IVE (C	Continued)		
11/15/2021	AP	INV	MARKETING; SJ INTERNAL MEDICINE/ SIM	3268357	210.00		4,155.48
11/15/2021		INV	MARKETING; PSKA KARATE/AARDVARK TATT	3249965	210.00		4,365.48
11/15/2021		INV	MARKETING; MINT DOOR/OH MI ORGANIC C	3249960	210.00		4,575.48
11/15/2021		INV	MARKETING; DIVERSIFIED/FAB 5 WHIMSIC	3268355	210.00		4,785.48
11/15/2021		INV	MARKETING; COURTHOUSE CUTS/SWANYS CO	3249962	210.00		4,995.48
11/15/2021		INV	MARKETING; ADORN MINT/SJ BREWERY COO	3268343	619.00		5,614.48
11/15/2021		INV	MARKETING; ALLABY & BREW/REDWING BAR	3249955	619.00		6,233.48
11/15/2021		INV	MARKETING; BOOK EXCHANGE/SPORTS STOP	3242066	619.00		6,852.48
11/15/2021		INV	MARKETING; BUTLER FINANCIALS/KURTS A	3268348	619.00		7,471.48
11/15/2023		INV	MARKETING; COURTHOUSE CUTS/SWANYS CO	3249970	619.00		8,090.48
11/15/2023		INV	MARKETING; MINT DOOR/OH MI ORGANIC	3268345	619.00		8,709.48
11/15/2023		INV	MARKETING: DIVERSIFIED/FAB 5 COOP	3249956	619.00		9,328.48
11/15/2023		INV	MARKETING; PKSA KARATE COOP	3249973	619.00		9,947.48
11/15/2021		INV	MARKETING; SJ INTERNAL MEDICINE/ SIM	3268350	619.00		10,566.48
11/15/2021		INV	MARKETING; BRUNOS BAR/INKCRAFT COOP	3266343	619.00		11,185.48
11/17/202		INV	LIVE REMOTE ANNOUNCER Z92.5; LIGHT P	11/17/2021	100.00		11,285.48
12/17/202		INV	RADIO ADVERTISING	11N0019890	330.00		11,615.48
12/31/202		2	681-173-870.001	END BALANCE	11,615.48	0.00	11,615.48
07/01/202			681-173-956.000 MISCELLANEOUS		BEG. BALANCE		0.00
07/01/202		JE	ALLOCATE MML POLICY PREMIUMS	12964	5.18		5.18
07/28/202		INV	2021 MEMBERSHIP	732	1,000.00		1,005.18
10/20/202		INV	ANNUAL CONFERENCE REGISTRATION; 2021	10/19/2021	210.00		1,215.18
10/21/202		INV	DOWNTOWN RADIO RENEWAL	X6-1704269673	191,24		1,406.42
11/17/202		INV	REIMBURSE; CONFERENCE - AHAUBERT	7R7550572V215232U	100.00		1,506.42
12/31/202		TIAA	681-173-956.000	END BALANCE	1,506.42	0.00	1,506.42

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# BALANCE SHEET FOR CITY OF ST. JOHNS Period Ending 12/31/2021

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Fund 248 DOWNTOWN DEVELOPMENT AUTHORITY

Balance Description GL Number \*\*\* Assets \*\*\* 60,722.63 CASH - IMM/PRI ACCT 1289 248-000-002.000 Total Assets 60,722.63 \*\*\* Liabilities \*\*\* 493.50 248-000-214.001 DUE TO GENERAL FUND 493.50 Total Liabilities \*\*\* Fund Balance \*\*\* 70,476.77 248-000-390.000 Fund Balance 70,476.77 Total Fund Balance 70,476.77 Beginning Fund Balance (10,247.64) Net of Revenues VS Expenditures 60,229.13 60,722.63 Ending Fund Balance Total Liabilities And Fund Balance

# REVENUE AND EXPENDITURE REPORT FOR CITY OF ST. JOHNS

PERIOD ENDING 12/31/2021

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GI NUMBER	DESCRIPTION	2021-22 AMENDED BUDGET	YTD BALANCE 12/31/2021	MONTH 12/31/2021	AVAILABLE BALANCE
Fund 248 - DOWNTO	DOWNTOWN DEVELOPMENT AUTHORITY				
Revenues Dept 000 - REVENUE 248-000-404.000 248-000-543.010 248-000-665.000 248-000-669.034	E CURRENT PROPERTY TAX MCACA Minigrant INTEREST EARNED/INVESTMENTS FROM RESERVES	00000	0.00 0.00 (9.16) 0.00	0000	0.00 0.00 9.16 0.00
Total Dept 000 -	REVENUE	00.00	(9.16)	0.00	9.16
TOTAL REVENUES		00.0	(9.16)	00.0	9.16
Expenditures Dept 451 - NEW CONSTRUCTION 248-451-804.000 248-451-818.040 248-451-818.040 248-451-80000 248-451-956.000 248-451-956.000 248-451-956.000 LAND PU	NSTRUCTION ADMINISTRATION CHARGES CONTRACTUAL SERVICES DOWNTOWN IMPROVEMENT COMMUNITY PROMOTION MISCELLANEOUS LAND PURCHASE	987.00 1,350.00 0.00 0.00 0.00	493.50 2,592.00 6,300.00 0.00 852.98	1.67.00 0.00 0.00 0.00	493.50 (1,242.00) (6,300.00) 0.00 (852.98)
Total Dept 451 -	- NEW CONSTRUCTION	2,337.00	10,238.48	167.00	(7,901.48)
TOTAL EXPENDITURES		2,337.00	10,238.48	167.00	(7,901.48)
Fund 248 - DOWNTOW TOTAL REVENUES TOTAL EXPENDITURES	Fund 248 - DOWNTOWN DEVELOPMENT AUTHORITY: TOTAL REVENDITURES	0.00	(9.16)	0.00 167.00	9.16 (7,901.48)

100.00 438.10 438.50

9.16 (7,901.48) 7,910.64

0.00 167.00 (167.00)

(9.16) 10,238.48 (10,247.64)

2,337.00

NET OF REVENUES & EXPENDITURES

438.10

438.10

50.00 192.00 100.00 0.00 100.00

12/29/2021 04:58 PM User: KKINDE DB: City Of St Johns

TRANSACTIONS FROM 07/01/2021 TO 06/30/2022

Debits Credits Balance JNL Type Description Reference # Fund 248 DOWNTOWN DEVELOPMENT AUTHORITY BEG. BALANCE 70,476.77 248-000-002.000 CASH - IMM/PRI ACCT 1289 07/01/2021 70,309.77 07/30/2021 СНК Check: 03 5346 5346(A) 167.00 9.16 70,300.61 07/31/2021 MONTHLY SERVICE CHARGE 13190 GJ JE 167.00 70,133.61 Check: 03 5416 08/27/2021 CHK 5416(A) 69,280.63 09/14/2021 Check: 03 60685 60685 852.98 CD CHK 68,280.63 1,000.00 09/14/2021 CHK Check: 03 60691 60691 66,690.63 1,590.00 09/17/2021 CD CHK Check: 03 5468 5468 (A) 66,523.63 167.00 09/30/2021 CHK Check: 03 5488 5488(A) CD 10/28/2021 CHK Check: 03 5561 5561(A) 167.00 66,356.63 CD 5,300.00 61,056.63 11/09/2021 CHK Check: 03 60852 60852 CD 11/24/2021 CHK Check: 03 5629 5629(A) 167.00 60,889,63 CD 60,722.63 5707(A) 167.00 12/30/2021 Check: 03 5707 CD CHK 0.00 06/30/2022 248-000-002.000 END BALANCE 9.754.14 60,722.63 BEG, BALANCE 0.00 07/01/2021 248-000-202.000 ACCOUNTS PAYABLE EXECUTIVE DIRECTOR PAYROLL; 07/2021 167.00 07/14/2021 ΑP TNV JUL2021 (167.00)5346(A) 167.00 0.00 Check: 03 5346 07/30/2021 CD CHK EXECUTIVE DIRECTOR PAYROLL: 08/2021 AUG2021 167.00 (167.00)08/09/2021 AP INV 167.00 0.00 Check: 03 5416 5416(A) 08/27/2021 CD CHK OVERPAYMENTS OF PPT 01/27/2020 (852,98) 2021-02-PPT-19-20 852.98 09/08/2021 ΑP TNV 3'X30' 2 SIDED OVER THE STREET BANNE 1,000.00 (1,852,98)18513 09/08/2021 AP TNV 1,590.00 (3,442.98)PRJCT #131014SG2021L SH DDA DISTRICT 209282 09/08/2021 AP TNV 852,98 (2,590.00)09/14/2021 CD CHK Check: 03 60685 60685 1,000.00 (1,590.00)Check: 03 60691 60691 09/14/2021 CD CHK EXECUTIVE DIRECTOR PAYROLL; 09/2021 SEP2021 167.00 (1,757.00)09/15/2021 ΑP INV 5468(A) 1,590.00 (167.00)09/17/2021 CD CHK Check: 03 5468 0.00 167.00 09/30/2021 CD CHK Check: 03 5488 5488(A) 167.00 (167.00)EXECUTIVE DIRECTOR PAYROLL; 10/2021 OCT2021 10/11/2021 AP TNV 167.00 0.00 5561(A) 10/28/2021 CD CHK Check: 03 5561 REPAIR DISTRIBUTED AUDIO SYSTEM 5,300.00 (5,300.00) 110221.1 11/08/2021 AΡ INV 5,300.00 0.00 11/09/2021 CD CHK Check: 03 60852 60852 EXECUTIVE DIRECTOR PAYROLL; 11/30/20 NOV2021 167.00 (167.00)11/09/2021 AΡ TNV 167.00 0.00 Check: 03 5629 5629(A) 11/24/2021 CD CHK EXECUTIVE DIRECTOR PAYROLL; 12/2021 DEC2021 167.00  $\{167.00\}$ 12/17/2021 AP INV 5707(A) 167.00 0.00 12/30/2021 CD CHK Check: 03 5707 END BALANCE 9.744.98 9,744.98 0.00 06/30/2022 248-000-202.000 248-000-214.001 DUE TO GENERAL FUND 0.00 BEG. BALANCE 07/01/2021 12947 246.75 (246.75)07/01/2021 GJ JΕ RECORD QTRLY ADMIN CHARGES RECORD QTRLY ADMIN CHARGES 246.75 (493.50)10/01/2021 GJ JΕ 13214 248-000-214.001 END BALANCE 0.00 493.50 (493.50)06/30/2022 BEG. BALANCE (70,476.77)07/01/2021 248-000-390,000 Fund Balance 0.00 (70.476.77)END BALANCE 0.00 06/30/2022 248-000-390.000 BEG. BALANCE 0.00 07/01/2021 248-000-665.000 INTEREST EARNED/INVESTMENTS MONTHLY SERVICE CHARGE 13190 9.16 9.16 07/31/2021 GT JE. END BALANCE 9.16 0.00 9.16 248-000-665.000 06/30/2022 0.00 BEG. BALANCE 07/01/2021 248-451-804.000 ADMINISTRATION CHARGES RECORD QTRLY ADMIN CHARGES 07/01/2021 GJ JΕ 12947 246.75 246.75 RECORD QTRLY ADMIN CHARGES 13214 246.75 493.50 10/01/2021 GJ JΕ 06/30/2022 248-451-804.000 END BALANCE 493.50 0.00 493.50 248-451-818.000 CONTRACTUAL SERVICES 0.00 BEG. BALANCE 07/01/2021 167.00 JUL2021 167.00 07/14/2021 AP TNV EXECUTIVE DIRECTOR PAYROLL; 07/2021 EXECUTIVE DIRECTOR PAYROLL; 08/2021 AUG2021 167.00 334.00 ΑP 08/09/2021 INV 1,590.00 1,924.00 209282 09/08/2021 AP INV PRJCT #131014SG2021L SH DDA DISTRICT EXECUTIVE DIRECTOR PAYROLL; 09/2021 167.00 2,091.00 SEP2021 ΑP 09/15/2021 INV 2,258.00 167.00 10/11/2021 AΡ INV EXECUTIVE DIRECTOR PAYROLL; 10/2021 OCT2021 NOV2021 167.00 2,425.00 11/09/2021 AP TNV EXECUTIVE DIRECTOR PAYROLL; 11/30/20 2,592.00 DEC2021 167.00 12/17/2021 INV EXECUTIVE DIRECTOR PAYROLL; 12/2021 ΑP 248-451-818.000 END BALANCE 2,592.00 0.00 2,592.00 06/30/2022 BEG. BALANCE 0.00 248-451-818.040 DOWNTOWN IMPROVEMENT 07/01/2021 09/08/2021 AP TNV 3'X30' 2 SIDED OVER THE STREET BANNE 18513 1,000.00 1,000,00 REPAIR DISTRIBUTED AUDIO SYSTEM 110221.1 5,300.00 6,300.00 11/08/2021 AP INV END BALANCE 6,300.00 0.00 6,300.00 06/30/2022 248-451-818.040 0.00 BEG. BALANCE 07/01/2021 248-451-956.000 MISCELLANEOUS 2021-02-PPT-19-20 852.98 852.98 09/08/2021 AP TNV OVERPAYMENTS OF PPT 01/27/2020 END BALANCE 852.98 0.00 852.98 06/30/2022 248-451-956.000



### Principal Shopping District and Downtown Development Authority

100 E. State, PO Box 477 - St. Johns, MI - 48879 (989) 224-8944 ext. 233

www.DowntownStJohnsMi.com psdcityofsj@gmail.com

# Events Committee Meeting Minutes Dec 2,2021

Members Attending: Kirk Gartside, Corrine Trimbach, Tracy Kossaras, Mariah Leiby, Nancy McKinney and Heather Hanover

- Holiday Parade: Kirk is concerned about the crowd moving in during the parade. He has some vests. Heather will look for volunteers. Kirk would like the fire department to block of Clinton Ave after the last parade entry to prevent cars from coming down too quickly. Heather will have the mixer board set up by Dominos for announcing the parade. Mike Ziegler will make a switch for Little Miss Mint to turn on lights.
- 2. Holiday Market: Mariah will start setting up for the holiday Market at 8am on Saturday and could use some help. She would like more gemstones to put down the center of the street to block off the spaces for the vendors. Heather will talk to the DPW. They would like to put the burn barrels on the corners. Maybe 4 to 6. Kirk will bring some wood and Mariah's husband will light the fires. The Rotary Club will be running the Santa in the depot. They have candy canes to hand out to the kids. The Youth Action Committee (YAC)will be helping with trash and directions. 50 some vendors have paid to participate.



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# Executive Committee Meeting Minutes 12-27-21

Members attending: Tyler Barlage, Kirk Gartside, Bruce Delong, Dave Kudwa and Heather Hanover

- 1. Match on Main: Fab Five received the grant for \$25,000 and is starting on the remodel. They are very excited. The MEDC back ground check is on the city/DDA and Heather has already started the process.
- 2. New Board Members: Heather has received some interest. We will put it on the next agenda. We need a new board member and a new Vice Chair. There was discussion about attendance requirements being added to our policies or by-laws.
- 3. MCACA Grant due January 15<sup>th</sup>. Heather will have a meeting with Willow Labs about Equipment changes and get a grant sent in before the 15<sup>th</sup>.
- 4. Revitalization and Placemaking Grant: The minimum of \$500,000 is a big amount. Projects were discussed for facades and other improvements. Heather will work with Dave to think of some kind of project.
- 5. CRCF grant: Max of \$75,000 fifty fifty match. Discussion of using this grant for amenities for the downtown or façade improvements. Heather will work on a grant application.
- 6. Insurance for portable Amp replacement. The electric company that mis wired the pole will be paying for a new portable amp.
- 7. Items for next board meeting agenda: Approval of 2022 meeting dates and new board member. Bruce also questioned if the website is complete and what our expectations were of Ethan. Heather will do some investigating into this and talk with Ethan.

Meeting adjourned 9:05am



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# Marketing Committee Minutes December 9 2021, 11:30 am PSD Office

Committee Members Present: Tyler Barlage, Erica Hayes and Heather Hanover

- 1. Marketing Budget: Heather talked about prioritizing our marketing funds. The group would like to look at where money has been spent in the past. How much money do we have to budget toward marketing? Look at different forms of marketing, the costs and the effectiveness. There was discussion about Snap Chat, bill boards, Facebook marketing and website changes. Heather will gather some data, so that we can have a plan to present to the board for inclusion with the yearly budget. The Fiscal year starts July 1st and the city likes to have budgets approved in May or June.
- 2. Banner Across the Street: The banner is working great. Is the banner part of our marketing budget or downtown infrastructure. The committee would like to see seasonal pole banners. Should that be part of our budget or another committee? How many years could the pole banners be reused.
- 3. Hours on the website: There was some discussion at the last board meeting about having consistent hours for shoppers. It was suggested that we put each stores hours on our website. The feasibility have maintaining accurate information on our website for all the stores was discussed. Our website does have links to each store's website, where the information is available and hopefully kept up to date. There was talk of putting a disclaimer telling shoppers to check individual stores for hours. There was also talk of seeing if we could get stores to agree to set hours. This has been tired in the past and resisted by some stores that like to set their own hours.
- 4. CRCF grant: Heather had a discussion with Jason Butler about applying for funds from CRCF. We can get up to \$75,000 and it would require a 50/50 match. The general feeling was that this would be a good thing to at least try for.